

**Table of contents**

List of figures.....IV

List of abbreviations ..... VI

Acknowledgements..... VII

Executive summary .....VIII

1. Introduction ..... 1

2. Review of literature on transmission of self-employment..... 15

    2.0 Who becomes an entrepreneur? An overview of empirical determinants..... 18

    2.1 Genetic perspective ..... 21

    2.2 Resource perspective ..... 25

        2.2.1 Financial capital ..... 26

        2.2.2 Human capital..... 31

        2.2.3 Social Capital..... 33

    2.3 Role model perspective ..... 37

    2.4 Proposing a new framework..... 40

    2.5 A political science perspective on entrepreneurship ..... 42

        2.5.1 Welfare states and entrepreneurship..... 43

        2.5.2 From Varieties of Capitalism to Varieties of Entrepreneurship..... 45

3. Data and operationalisation of variables..... 49

    3.1 CUPESSE data set..... 49

    3.2 ESS data set ..... 52

    3.3 Operationalisation of key variables..... 56

4. Transmission of self-employment in Europe ..... 59

    4.1 Different cultures of self-employment – a European perspective ..... 67

    4.2 Does intergenerational transmission vary over time?..... 81

5. Transmission of Self-employment – A case for values? ..... 85

    5.1 Work values and the value of work: What differentiates entrepreneurs from employees? ..... 88

## List of tables

5.2 Cyclicalities of entrepreneurial values: Do economic circumstances change the entrepreneurial belief system? .....	103
6. Succession or new founding: two separate cases of intergenerational transmission .....	121
6.1 How do young successors differ from employees and founders? .....	122
6.2 Have it made or make it yourself: Why do young Europeans enter their families' business or strive to create their own .....	131
6.3 Succession and entrepreneurship gender gaps: Where are the women? .....	143
7. Intergenerational transmission – A call for public intervention? .....	157
7.1 A (youth) welfare state perspective on intergenerational transmission.....	159
7.2 Surrogates for parental influence? Can networks help? .....	170
8. Conclusion.....	179
Appendix.....	185
A. Clarification of terminology.....	185
B. Country codes .....	186
C. Additional tables .....	187
D. Additional figures.....	193
Bibliography.....	195
A.....	195
B.....	197
C.....	201
D .....	204
E.....	207
F .....	209
G .....	210
H .....	212
I/J .....	216
K .....	216

## List of tables

L.....	219
M.....	221
N/O.....	224
P/Q.....	225
R.....	227
S.....	229
T.....	233
U/V/W.....	235
X/Y/Z.....	238

### List of tables

<b>Table 1</b> Summary statistics for CUPESSE overall data set .....	51
<b>Table 2</b> Summary statistics for ESS 2016 overall data set.....	54
<b>Table 3</b> Quantitative overview of effect sizes in intergenerational transmission studies.....	62
<b>Table 4</b> Odds of Self-Employment for Respondents with Self-Employed Fathers Relative to Self-Employment for Respondents with Fathers Not Self-Employed, by Gender and Country (Arum & Müller, 2004, p. 448).....	65
<b>Table 5</b> Summary of self-employed parents and transmission per country .....	69
<b>Table 6</b> Logistic regression by country section 4.1.....	78
<b>Table 7</b> Logistic regression by year section 4.2.....	83
<b>Table 8</b> List of questionnaire items in CUPESSE and ESS 2010.....	95
<b>Table 9</b> Means, standard deviations, range, and Pearson correlations CUPESSE section 5.1 .....	97
<b>Table 10</b> Means, standard deviations, range, and Pearson correlations section 5.2 .....	111
<b>Table 11</b> Stepwise logistic regression with values and macro effects section 5.2 .	114

## List of figures

<b>Table 12</b> Logistic regressions with interaction effects of macro conditions and values .....	114
<b>Table 13</b> Multinomial logistic regression with controls only section 6.1 .....	129
<b>Table 14</b> Means, standard deviations, range, and Pearson correlations section 6.2 .....	137
<b>Table 15</b> Multinomial logistic regression section 6.2.....	138
<b>Table 16</b> Means, standard deviations, range, and Pearson correlations section 6.3 .....	150
<b>Table 17</b> Multinomial logistic regression section 6.3.....	151
<b>Table 18</b> Means, standard deviations, range, and Pearson correlations section 7.1 .....	165
<b>Table 19</b> Stepwise logistic regression section 7.1.....	166
<b>Table 20</b> Means, standard deviations, range, and Pearson correlations section 7.2 .....	175
<b>Table 21</b> Stepwise logistic regression section 7.2.....	177
<b>Table A 1</b> Summary of ESS sample (aged 18-35) .....	187
<b>Table A 2</b> Yearly interaction models section 4.2 for Spain and Portugal.....	188
<b>Table A 3</b> Means, standard deviations, range, and Pearson correlations for ESS data (Section 5.1) .....	189
<b>Table A 4</b> Logistic regression section 5.1 with t-statistics in parentheses .....	190
<b>Table A 5</b> Robustness test: Multinomial regression section 6.3 without Turkey .	191
<b>Table A 6</b> Stepwise logistic regression section 7.1 .....	192

## List of figures

<b>Figure 1</b> Mechanisms how family factors influence transmission of entrepreneurship (Aldrich & Cliff, 2003, p. 590).....	16
<b>Figure 2</b> Mechanisms through which genetic factors influence entrepreneurship (Nicolaou & Shane, 2009, p. 2) .....	22

## List of figures

<b>Figure 3</b> Interaction of resources, role models and genes in intergenerational transmission.....	41
<b>Figure 4</b> Logistic regression with country effects and controls, base category: Denmark.....	59
<b>Figure 5</b> Transmission and initiation rates .....	68
<b>Figure 6</b> Geographical representation of self-employment rates .....	72
<b>Figure 7</b> Geographical representation of initiation rates.....	75
<b>Figure 8</b> Geographical representation of transmission rates .....	76
<b>Figure 9</b> Yearly average of initiation and transmission rates (2016 reduced number of countries).....	82
<b>Figure 10</b> Halaby's Heuristic Model for the Relationship of Personal, Family, and Schooling Variables to the Preference Structure of Adult Job Values (Halaby, 2003, p. 258).....	86
<b>Figure 11</b> Plotted coefficients of both CUPESSE and ESS models .....	98
<b>Figure 12</b> Geographical distribution of need for creativity .....	101
<b>Figure 13</b> Geographical distribution of need for independence.....	102
<b>Figure 14</b> Contour graphs with predicted probabilities of solo self-employment	117
<b>Figure 15</b> Contour graphs with predicted probabilities of being an employer .....	118
<b>Figure 16</b> Distribution of women in the labour market .....	144
<b>Figure 17</b> Interaction effect of gender and caring responsibilities .....	152
<b>Figure 18</b> Interaction effect of gender and traditional gender stereotypes.....	153
<b>Figure 19</b> Interaction effect of gender, SE mother, and traditional gender stereotypes .....	154
<b>Figure 20</b> Interaction effect along predicted probabilities of self-employment ...	167
<b>Figure 21</b> Hypothesized effects: Complements or substitutes.....	172
<b>Figure 22</b> Percentage share of people with SE networks and parents per country .....	173
<b>Figure A 1</b> Geographical distribution of agreement with work centrality.....	193